



PENNSYLVANIA SALON SPA BUSINESS NETWORK

It is my pleasure to invite you to join the **Pennsylvania Salon Spa Business Network. PASSBN** is a state association of Pennsylvania Salon owners interested in becoming more successful in the business world.

Membership in **Pennsylvania Salon Spa Business Network (PASSBN)** will help you gain more knowledge about the salon and spa business, and give you the opportunity to interact with business and salon leaders from across the state, who employ thousands of designers. All of whom share the same passion and vision of developing stronger, professional establishments that focus on the highest standards in the industry.

Membership objectives:

1. **Elevate our industries professional image to consumers.**
2. **“HowTo’s” to improve your business as well as business conditions for the beauty industry in Pennsylvania.**
3. Provide **professional and business networking** for the members.
4. Organize platforms to **conduct more artistic, educational events throughout the year.**
5. Provide **education** on numerous innovative business aspects relating to our industry.
6. Develop bonds with other members of the PASSBN through quarterly meetings. This will allow for **sharing of experiences and ideas** on important subject matter, such as... marketing, advertising, customer retention, strong policy and procedure manuals, employee contracts, industry trends, and many other issues that strengthen your ability to grow.
7. Develop group purchasing benefits and special programs with suppliers.
8. Collaborate with cosmetology schools to provide a **greater number of skilled stylists.**
9. Work with the state board of cosmetology for fairness, so that the same regulations apply to all.
10. Have members on the state board of cosmetology.
11. Give the industry a voice on the State Board, as well as State government.

**Be a Member to be a Voice to Improve!**

Join up now, fill out the attached membership application form and return it to:  
PASSBN, 1700 East Carson St., Pittsburgh PA, 15203.

# PASSBN

## New Member Application

**I/We Apply to be a member of the PA Salon SPA Business Network;**

(Please Print)

SALON NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

PHONE: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

REFERRED BY OR BECAME AWARE OF PASSBN:

\_\_\_\_\_

Check the number of your employees (including managers and owners)

Please enclose the appropriate yearly dues by check or money order to PASSBN:

\_\_\_\_\_ 0-9: \$250 per year

\_\_\_\_\_ 10-24: \$500 per year

\_\_\_\_\_ 25-99: \$1000 per year

\_\_\_\_\_ 100+: \$2000 per year

Signed \_\_\_\_\_ Owner of \_\_\_\_\_

Please Print Name \_\_\_\_\_

Date \_\_\_\_\_

(Please mail completed form to: PASSBN 1700 E. Carson St. Pittsburgh PA 15203)